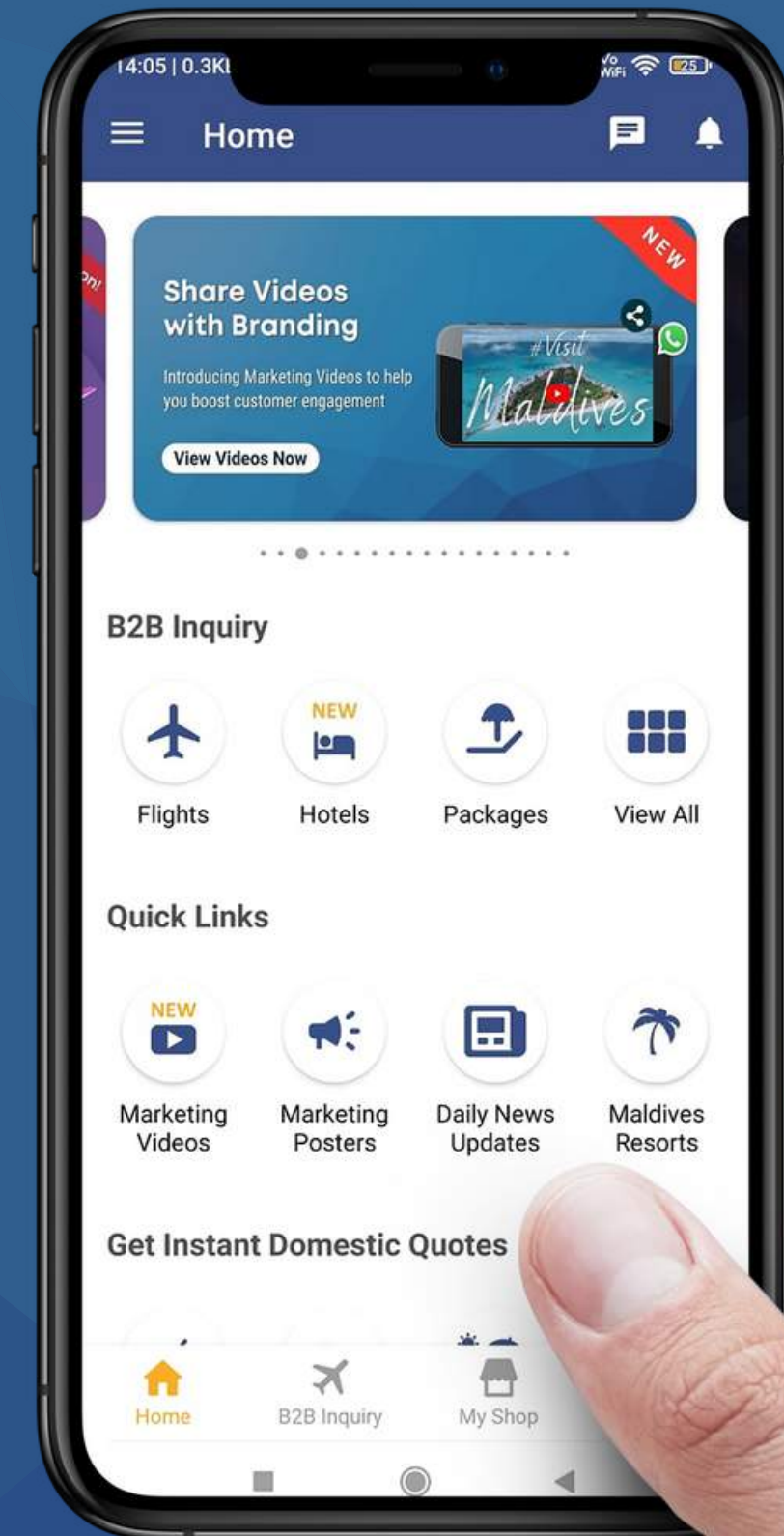


# TravClan

Your Trusted B2B Travel Platform

 **New Delhi | Mumbai | Bangalore | Hyderabad | Pune**



# What do we do?



**B2B Travel  
Platform**



**Provide Technology  
to Partners**



**Building Trust  
in Industry**



# Our Offices

## New Delhi

E Block, Workingdom, 1st Floor, Harsha Bhawan, Connaught Place, New Delhi, Delhi 110001

## Pune

91springboard Yerwada, Pune  
Sky Loft, Creaticity Mall, Off, Airport Rd, Shastrinagar, Yerawada, Pune, Maharashtra 411006

## Mumbai

91springboard BKC Kalina  
1st Floor & 2nd Floor, Kagalwala House, Plot No. 175, Kalina, Bandra Kurla Complex, Santacruz East, Mumbai, Maharashtra 400098

## Hyderabad

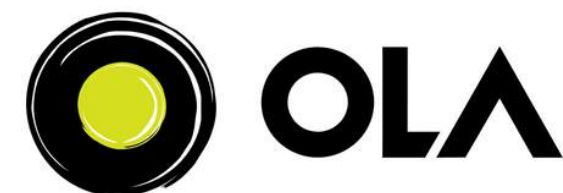
91springboard Hitec City  
LVS Arcade, Madhapur, 71, Jubilee Enclave, HITEC City, Hyderabad, Telangana 500081

## Bangalore

91springboard, MG Road  
Gopala Krishna Complex 45/3, Residency Road, Mahatma Gandhi Rd, Bengaluru, Karnataka 560025

# We have built these companies.

Our Team has worked in leadership roles in these companies





# Founding Team



**Arun Bagaria**

IIM - Bangalore  
Cars24, Travel Triangle  
and Tripfactory



**Chirag Agrawal**

IIT-Roorkee & IIM-A  
Travel Triangle and  
Oyo Room



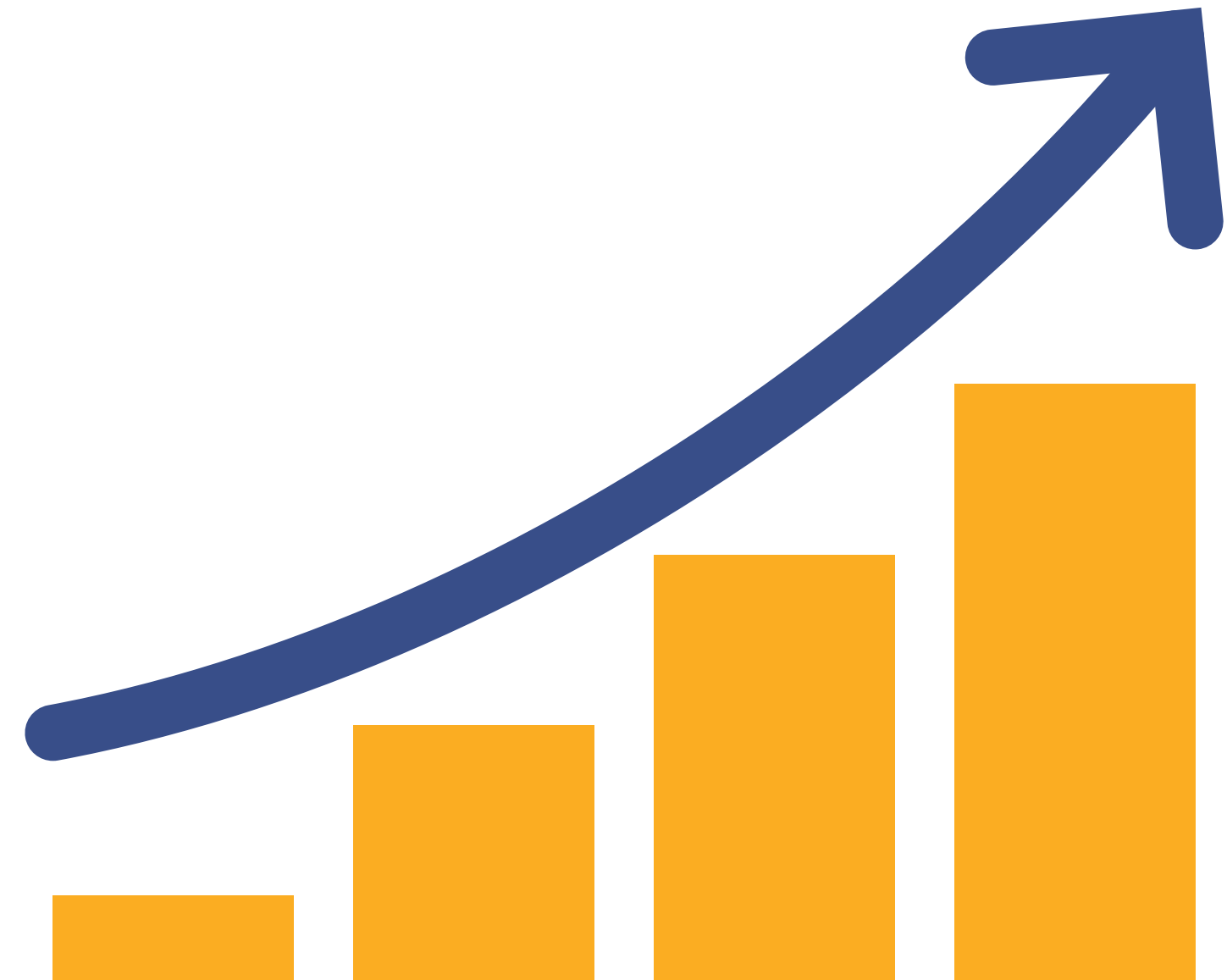
**Ashish Thapliyal**

20 years of experience  
Ex-CTO of Cars24 and  
FabFurnish



# Empowering 15,000+ Travel Agents

- Growing through word of mouth
- Most trusted B2B platform
- 1500+ Members opted for subscription plans



# 25+ Tourism Board Partnerships



# Problems Faced By Travel Agents

## Money Safety

Suppliers need the entire amount before trip

## Trust Issues

Trust cannot be built in one or two meetings or calls

## Costly Meet-ups

Travelling, marketing and venue expenditure costs a lot

## New Territories

Lack of experience in selling some destinations

## Branding

Lack of proper marketing plan and material

## Online Presence

Limited or no online presence restricts the outreach



# Our Services for Travel Agents

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## **Build Your Websites**

Whatsapp Integrated  
websites with  
automated package  
content and news

## **Collect Money Online**

Lowest charges while  
collecting payment  
from customer using  
payment gateway

## **B2B Bookings on App**

Best B2B Prices for  
Flights, Hotels &  
Packages with extra  
benefits

## **Expert DMC**

On-ground presence with  
Expert DMC in Maldives,  
Dubai, Andaman, Goa,  
Himachal, Kashmir,  
North-East & Srilanka

# Other Benefits

## — **FREE MARKETING MATERIAL**

Access to free Business and Marketing Resources.  
Posters, catalogs, videos, and more to help you grow.

## — **FREE WEBINARS**

Live knowledge sessions by industry experts on various destinations and topics like Finance, Marketing etc.

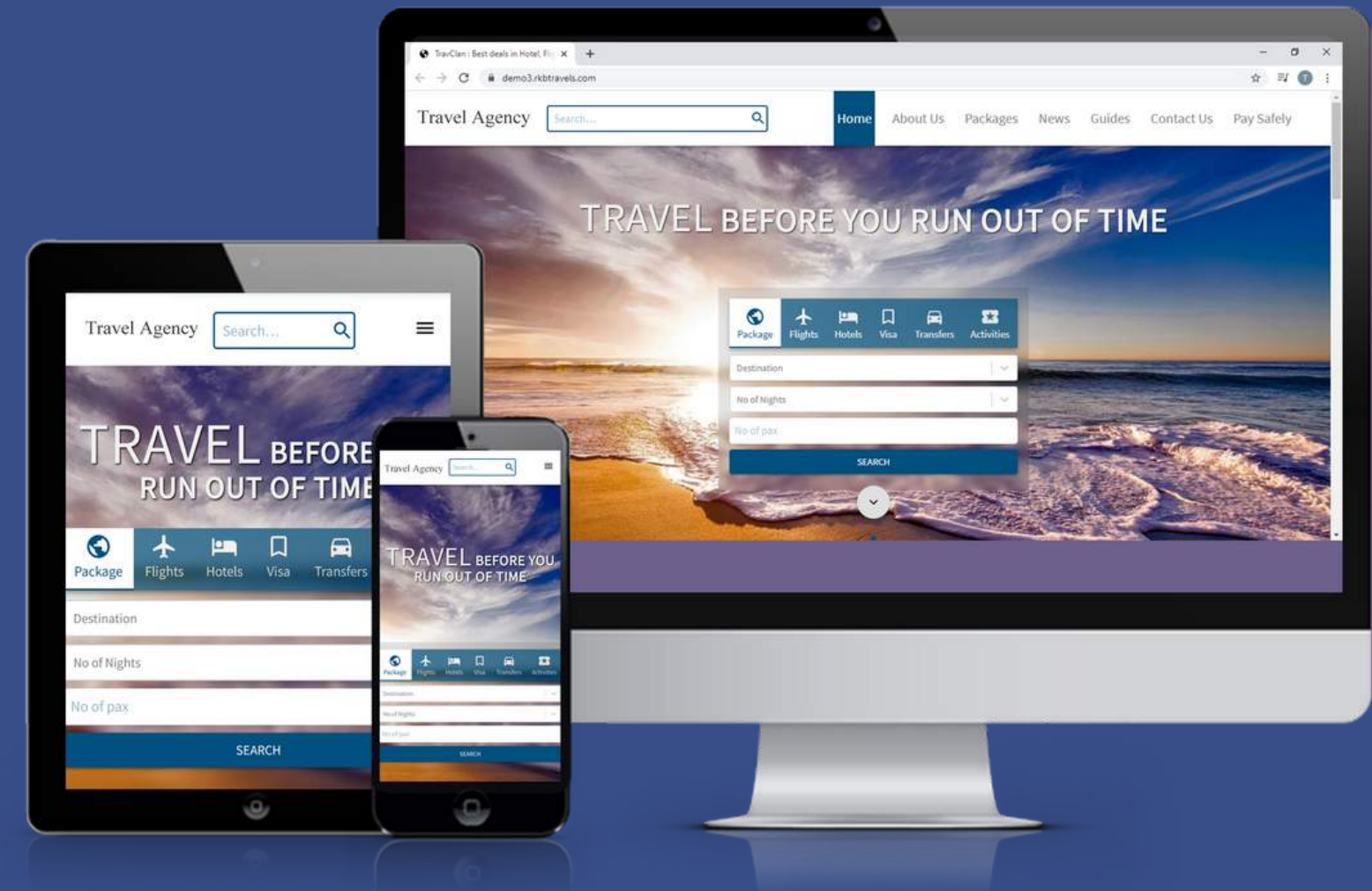
## — **DEDICATED ACCOUNT MANAGER**

Your dedicated point of contact providing highest level of support.



# Build Your Website & Collect Money Online

- WhatsApp Integration
- **Flight Integration & Payment Gateway**
- AI Chatbot
- Automated Travel News
- Video Tours
- Update packages yourself
- Change templates as often as you want



# B2B Bookings on TravClan App

- Book B2B Flights, Hotels & Packages
- Get Instant Auto quotes for various destinations
- On-ground presence with DMC Model in Maldives, Dubai & Domestic Destinations
- Share prices with customer
- Collect money online from customer



[DOWNLOAD APP](#)
[CONTACT US](#)
[ABOUT US](#)
[RESORT LIST](#)

# Best B2B Maldives Price

- Pay Easily in INR
- Pay Rs. ~~2,000~~ to Book **Zero Charges** till Sep
- Simple TCS & Payment Process

**Adaaran Club Rannalhi** ★★★★★

[View Resort](#) [Brochure](#)

**Adaaran Prestige Vadoo** ★★★★★

[View Resort](#) [Brochure](#)

**Alimatha Maldives** ★★★★★

[View Resort](#) [Brochure](#)

**Atmosphere Kanifushi** ★★★★★

[View Resort](#) [Brochure](#)

Fill the Form Below!

No of Rooms

Meal Plan

Date of Travel

No of Adults

No of Children

Age of Children

Other Information

Company Name

Email

Phone

[Submit Requirement](#)

## Automatic Quote on Mail

Hi Team,

Greetings from [TravClan.com](#) !!

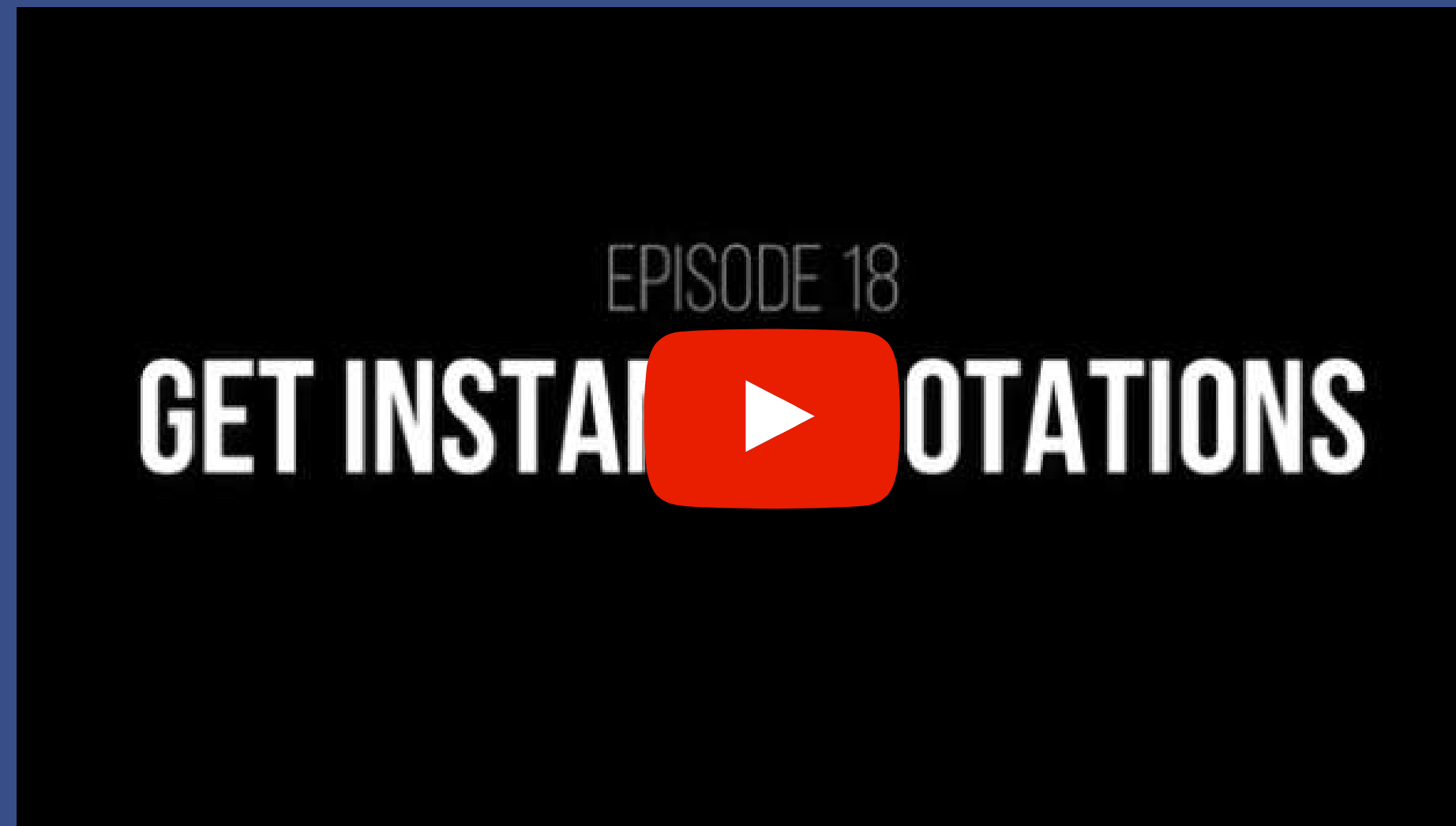
Hotel Name	Paradise
Star Category	5 Star
Date of Travel	Jun 28, 2021
# of Nights	4
# of Pax	2 Adults
No. of Rooms	1
Room Category	2 Night in Superior Beach Bungalow + 2 Night in Water Villa
	<p><b>Full Board : USD 1582</b></p> <p><b>All Inclusive : USD 1962</b></p> <p>Kindly reconfirm inclusions at the time of booking. Inclusions are subject to change from time to time basis resort policy.</p> <p>Your price includes: Green Tax and GST Speed Boat Transfer</p> <p>Tentative COVID test price per person payable at property is USD 100 [Free for 2 adults on 4 nights stay or more till 31st May' 21]</p>
Final Price for the Package	
Why book this property?	<p>1. Experience Luxury at Affordable price</p> <p>2. Lot of land activities included</p> <p>3. Bottle of sparkling wine &amp; fruit platter for honeymooners</p>
Additional Offers	
Maldives Catalogue	<a href="#">Click to Download</a>
Resort Catalogue	<a href="#">Click to Download</a>
	<a href="#">Resort Video 1</a>
	<a href="#">Resort Video 2</a>
Resort Videos	
Why book All-Inclusive	

# Live Quoting System for Specific Destinations



# Quick Demo of Instant Autoquotes

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# 98%

**Travel Agents received money back in  
their bank accounts instead of credit  
notes during COVID crisis**



# Travclan Blog





















- Learn all about marketing and managing a travel business
- Relevant topics for travel industry members like digital marketing, customer management, finance & lot more
- Tips and tricks to attract new customers and retain the old ones





# Webinars With Industry Experts

- 50+ Destinations
- 100+ Speakers
- 10,000+ Participants
- 25+ Tourism Boards

 <p><b>TravClan's Meghalaya Destination Learning</b></p> <p>261 views • Streamed 2 months ago</p>	 <p><b>TravClan's Italy Destination Learning</b></p> <p>259 views • Streamed 2 months ago</p>	 <p><b>TravClan's Spain Destination Learning - LIVE Session</b></p> <p>300 views • Streamed 2 months ago</p>	 <p><b>TravClan's Iceland Destination Learning - LIVE...</b></p> <p>308 views • Streamed 2 months ago</p>	 <p><b>TravClan's Pondicherry Destination Learning - LIVE...</b></p> <p>284 views • Streamed 2 months ago</p>
 <p><b>TravClan and Atout France - LIVE Session</b></p> <p>818 views • Streamed 5 months ago</p>	 <p><b>TravClan and Maldives Tourism - LIVE Session</b></p> <p>1K views • Streamed 5 months ago</p>	 <p><b>TravClan and The German National Tourist Office - LIV...</b></p> <p>1.1K views • Streamed 5 months ago</p>	 <p><b>TravClan and Indonesia Tourism - LIVE Session</b></p> <p>897 views • Streamed 5 months ago</p>	 <p><b>TravClan and Seychelles Tourism - LIVE Session</b></p> <p>1K views • Streamed 5 months ago</p>
 <p><b>TravClan Travel Summit: Rethinking - Way Forward</b></p> <p>2.2K views • Streamed 5 months ago</p>	 <p><b>TravClan and Mauritius Tourism - LIVE Session</b></p> <p>1K views • Streamed 5 months ago</p>	 <p><b>TravClan and Portugal Tourism - LIVE Session</b></p> <p>846 views • Streamed 5 months ago</p>	 <p><b>TravClan with Jordan Tourism - LIVE Session</b></p> <p>954 views • Streamed 6 months ago</p>	 <p><b>TravClan and Sharjah Tourism - LIVE Session</b></p> <p>458 views • Streamed 6 months ago</p>
 <p><b>TravClan and Ras Al Khaimah Tourism Development...</b></p>	 <p><b>TravClan and Tourism Ireland - LIVE Session</b></p>	 <p><b>TravClan and VisitBritain - LIVE Session</b></p>	 <p><b>TravClan and Jumeirah Group of Hotels - LIVE Session</b></p>	 <p><b>TravClan's Dubai Destination Learning - Dubai Tourism...</b></p>



# Offline Networking Events





WE'D LOVE TO HEAR FROM YOU!

# Get In Touch With Us

## Email Address

wecare@travclan.com

## Phone Number

+91 9513392500

## Corporate Address

E Block, Workingdom, 1st Floor,  
Harsha Bhawan, Connaught Place,  
New Delhi, Delhi 110001

# Thank you!



Let us know if you have  
questions or clarifications.